

#### **About Us:**

Clearview Commercial Realty Inc. is a dynamic and rapidly growing commercial real estate brokerage located in central Calgary. We recently acquired of one of the longest-serving independent commercial real estate groups in Calgary, and that's just the beginning.

As we expand our presence in the market, we are not just building a business; we are fostering a sense of community and trust that can only come from a locally rooted firm. We are here to build upon a legacy of offering clients the knowledge, insight, and expertise required for buying, selling, leasing, investing, and developing industrial, office, and retail properties.

At Clearview, we embrace our local roots with a global perspective. Our local ownership structure empowers us to be responsive to the unique needs of our community while nurturing connections with an extensive network of international entrepreneurial firms. We wholeheartedly believe in the value of local expertise and personal engagement. Our steadfast commitment to the local market underscores our deep understanding of Calgary's real estate landscape.

Join us in our journey and contribute to our vision of a thriving, locally empowered real estate company.

# **Job Description:**

Position: Commercial Real Estate Broker

As a Commercial Real Estate Broker at Clearview, you will play a pivotal role in helping clients navigate the complexities of the commercial real estate market. We value self-motivated, successful industry professionals with five or more years of experience who are eager to advance their careers and contribute to our rapidly growing firm.

### **Key Responsibilities**

Prospecting: Identify and cultivate new client relationships while maintaining and growing existing ones.

**Market Expertise:** Stay at the forefront of industry trends and market conditions to provide clients with valuable insights and solutions.

**Deal Management:** Handle a range of real estate transactions, which may include buying, selling, leasing, investing, and property development, depending on your specialization and expertise.

**Client Consultation:** Offer expert guidance and advice to clients to help them achieve their real estate objectives.

**Negotiation:** Utilize your seasoned negotiation skills to secure favorable deals on behalf of our clients.

**Collaboration:** Work closely with our team of professionals to ensure smooth and successful transactions.

**Network Building:** Develop and maintain a strong network within the local real estate community.



## Qualifications

**Experience:** A minimum of five years of experience as a commercial real estate broker, with a proven track record of success in one or more of the key sectors, including retail, industrial, multi-family, investment sales, and suburban office leasing.

**Self-Starter:** We are particularly interested in self-starters who have a well-established client base and are looking to maximize their earnings with less corporate hassle.

**Ambition:** A desire for higher rewards for your efforts, coupled with a strong drive for career growth within our rapidly expanding firm.

**Licensing:** Must have an active commercial real estate license under RECA.

#### What We Offer

**Competitive Earnings:** Enjoy some of the highest commission splits in the industry, ensuring you're rewarded for your hard work.

**Efficient Payments:** Benefit from our fast processing of commissions, so you can focus on what matters most—your clients.

**Freedom to Thrive:** Experience a workplace free from excessive corporate management interference. At Clearview, there's no head office to bog you down.

**Positive Work Environment:** Work in a first-class office space and immerse yourself in a work environment where cooperation and camaraderie thrive.

**Mentorship:** Learn from some of the most experienced brokers in the industry, honing your skills and expanding your knowledge.

**Respect and Collaboration:** Ask us about our "NAR" culture—a workplace that values respect and collaboration (there is another way to say it) fostering a supportive and professional atmosphere.

Join Clearview Commercial Realty Inc. and be part of a team that values your success and creates a workplace where you can thrive both professionally and personally.